

INSITITUT CAN PUIG CICLE FORMATIU DE GRAU MITJÀ - GESTIÓ ADMINISTRATIVA

ANGLÈS DOSSIER DE RECUPERACIÓ

ÍNDEX

Vocabulary Builder	1-7
Vocabulary exercise	8
Crossword	9
Revision and consolidation exercises	10-13
Writing Guide	14-20
Examples and models	21-24

INSTRUCCIONS

S'ha d'entregar el dossier imprès amb els exercicis realitzats i un document annex amb les tasques descrites a continuació:

- Traduir totes les paraules i expressions de la secció Vocabulary
 Builder del dossier, elaborant així un glossari amb tot el contingut del mòdul.
- Realitzar les activitats de les pàgines 8 a 12.
- Escollir 6 tasques d'escriptura de la secció Writing Guide (pàgines 14 a 20) i elabora-les, presentant-les impreses adjuntament.
- Amb l'ajut dels exemples i els models de referència de les pàgines
 21 a 24, elaborar un CV personal i una carta de sol·licitud a un lloc de treball.

Nota: les dades de totes les activitats d'escriptura poden ser reals o fictícies, sense que això afecti la valoració de les activitats.

Vocabulary Builder

Learn the vocabulary you need. Write the words in your language.

POSITIONS

Chief Accountant

Computer Programmer Customer Service clerk

Financial Director

Head of IT

Head of Research and Development

Human Resources Director Junior Administrative Assistant Laboratory Technician

Managing Director Marketing Director

Receptionist

Sales Representative

Senior Administrative Assistant Telemarketing Representative

ORDINAL NUMBERS

first

fifth

second

sixth

eighth

ninth tenth

seventh

third fourth

> before page 6

WELCOMING VISITORS

coat coffee

flight

jacket

lemon

milk (n)

seat (n)

soda

sugar

sweetener

tea

teaspoon

umbrella

visitor

water (n)

VERBS

follow

show

greet

take

introduce

welcome

offer

Extra!

appointment

business card

career

company

design department

employee

employer

first impression

legal department

name plate

operations department

title

NUMBERS

nought one two three eleven twelve thirteen fourteen thirty forty fifty sixty seventy

four five six fifteen sixteen seventeen

eighty ninety

seven

eighteen nineteen twenty one hundred

eight nine ten

PLACES IN THE OFFICE

cafeteria

car park conference room ground floor lift

iobby maintenance department reception stairs

stockroom toilet top floor warehouse

kitchen laboratory

DIRECTIONS

at the end of the corridor down enter get out of go into go past go straight look for next to on your left on your right opposite turn left turn right

leave

up

TELLING THE TIME

half past o'clock quarter to ten past

quarter past

OFFICE ROUTINES

answer the phone distribute post file documents order office supplies schedule a meeting search the Internet send an e-mail take a message take minutes type a letter

send a fax

OFFICE SUPPLIES

a box of

a packet of

a pair of a roll of envelope

highlighter

hole punch

marker

paper paper clips

pen pencil

ring binder

rubber

scissors

stapler staples

sticky tape toner cartridge

writing pad

COLOURS

black

folder

blue brown

orange pink

purple

red

· white yellow

green

grey

ORDERING OFFICE SUPPLIES

delivery

delivery date discount

give a reduction

invoice

payment date

payments price

price per unit

quality

quantity

run low on run out of subtotal

DAYS OF THE WEEK

Monday (Mon)

Tuesday (Tues) Wednesday (Wed)

Thursday (Thurs)

Friday (Fri)

Saturday (Sat)

Sunday (Sun)

MONTHS OF THE YEAR

January February

March

April

May

June July

August

September

October

November December

Extra!

assorted colours

bulletin board couple

delivery fee

dozen

exactly

goods half a dozen

offer (n) paper cutter place an order

receipt refund (n)

rubber band

ruler

OFFICE EQUIPMENT

air-conditioner

chair computer

desk filing cabinet keyboard

lamp

mouse photocopier

printer

screen

shelf shredder

table

waste paper bin

OPPOSITES

big

close (v)

dark

enlarge light (adj)

long

narrow

new

old

open

reduce

short

small

turn off turn on

wide

PHOTOCOPYING

black and white

colour (adj) paper size press a button remove replace

side stuck

PRINTED MATERIAL

catalogue

chart

diagram drawing

label

magazine article newspaper article

poster

SENDING FAXES

blank page

confirmation page

cover sheet

detail fax number

go through insert

printed side down

printed side up programmed

recipient

resend

subject (n)

PLACES OF WORK

bank

department store

factory hospital hotel

law firm museum restaurant",

Extra!

forget

double-sided copying

per cent properly reach remember scan (v)

thick thin right wrong

a busy day

armchair candidate

clock

drawer foot stool for rent

skill space

square metres

responsibility

DOCUMENTS

bank statement

cheque

contract (n)

customer complaint

junk mail mail log

product manual

request for information

INCOMING MAIL

adjust

document (v) procedure

sender

sort (v)

stamp (v)

OUTGOING MAIL

address (n)

bubble wrap

city

country

courier (n)

domestic fragile

international

pick up (v)

postcode post office

pre-paid envelope reach its destination

registered mail

sample (n)

ship (v)

stamp (n)

this side up

rurgent weigh wrap

Extra!

avenue

boulevard by air

by sea

enclose

handwriting

road street sum of money

transport (v)

weight

TAKING MESSAGES

cut off

go out of the office '

interference

interrupt

leave a

message line is busy on another line

out of town

put me on hold return your call

spell your name

transfer a call

FAMILY

aunt

brother children

cousin daughter grandparents

husband mother nephew

niece parents sister

son uncle wife

Extra!

father

clearly

deliver a message

dial (v)

end a conversation

hang up loud

offer assistance

soft

take a call √oice voicemail

DEALING WITH PHONE REQUESTS

apologise

as soon as possible

attach

at the moment

correct (v)

deal with this problem

delay (n)

discuss the matter

get back to

get through

isn't good enough

is unavailable

let me know

lose valuable time

remind

solution

there's a problem

CLOTHING

boots dress

shirt

shoes

sweater trousers

skirt jeans

PROBLEMS

break in (n)

broken door handle

burst pipe carpet stain

car won't start

computer crash

dripping tap jammed lock

36wer cut

JOBS

carpenter

cleaner

computer technician

electrician

mechanic

plumber

police officer

CALLING FOR SERVICE

be right over

cheap

expensive

in the meantime

price quote

repair (v)

Extra!

back up computers (v)

broken blind

clean filters (v)

cost (v)

gas leak

hot water heater

lose customers

replace a light bulb

service person

vacuum carpets

RECEIVING CALLS

be careful

caller

connect

extension

make a

mistake

operate the switchboard

no reply

patience

professional

put ... through

repeat

ring (v)

state (v)

wrong number

ADJECTIVES

angry courteous friendly funny

rude

serious

SCHEDULING MEETINGS

attend break (n) busy

check your calendar

confirm convenient equipment

free

give a presentation hold a meeting

light refreshments make arrangements

microphone participant

previous commitment

projector schedule (v) sharp

take place tied up

RESCHEDULING MEETINGS

appointment

arrange cancel feel ill get lost

get the dates mixed up

held up in a traffic jam

leave the office urgently

participate postpone reorganise reschedule nunning late

surt

HEALTH PROBLEMS

broken leg

cold earache headache sore throat

toothache

upset stomach

Extra!

flu

backache

conference call get better soon get confused get well quickly

get well soon

have a meal

medical procedure mid-afternoon mid-morning schedule (n) set up

THE ROOM

ceiling door floor wall

window

Extra!

escalator inside

interview (n)

meeting

near outside over there park (v)

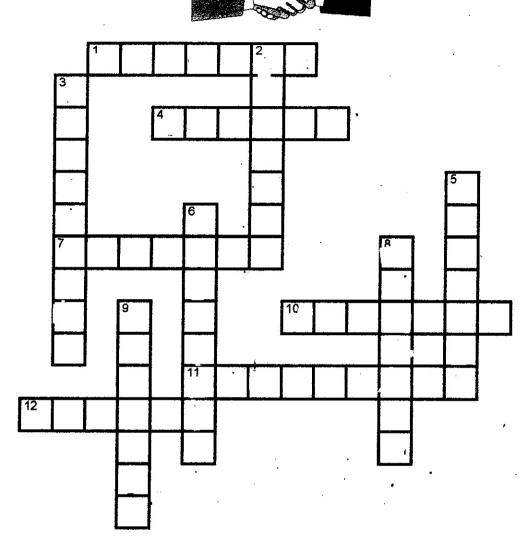
parking space

VOCABULARY EXERCISES

Complete the sentences with suitable words from the picture dictionary.

1.	Put the documents in separate and then put them
	together in a
2.	Join the papers with a . Or better still, don't make holes
	in them. Use a They are in the
3.	Hang the poster on the wall using or
4 .	Don't throw the papers to the Destroy them with the
	,I
5.	If the mouse doesn't work, check that the is in its place
	and that it is plugged on the correct
6.	You don't need a mouse in your laptop. You can use the
7.	If the document is fragile, put it in a before sending it.
8.	Put the letter in an weigh it on the
	and then stick the stamps.
9.	Write the appointment in your
10	If you don't have a for the operations, use the one in
	your mobile phone.
11	.We need a copy of the e-mail on paper. Use the . First,
	check that the is on and that the
	has some paper in it.
12	.There are many systems to save a copy of your documents from the
	computer. You can store them in a , an ,
	or an .
13	.Close the box with the big cello tape. Use the
14	.Put the books on the shelf. If they fall, use two
15	You don't need to write the date by hand on each paper. It's faster if you use a
16	If the pencil tip is broken, use the and sharpen it.
	Don't write with a pen! If you use a pencil, you can delete mistakes with an
18	The laptop doesn't work? It must have run out of battery. Plug the
19	.Use the to open the letters.
	If you have to present a dossier, don't use a clip. It's much better if it has
20	III Jou mare to present a according active and a culp les macen settle in te mac

Advertising & Business Crosswords



Fill in the puzzle with the verb forms of the nouns below

Across

Down

- 1. production (7)
- 4. launch (6)

٠<u>٢</u>٠

- 7. competition (7)
- 10. sponsor/sponsorship (7)
- 11.advertisement (9)
- 12.marketing (6)

- 2 consumption (7)
- 3 publicity (9)
- 5 promotion (7)
- 6 regulation (8)
- 8 confirmation (7)
- 9 packaging (7)

copyright, 2007

www.esl-galaxy.com

Futonge Kisito

Revision and consolidation

introduce	10	1-8 to the actual words.		
Introduce yourse	lt.	We're in telecommunications. We		
Answer the phon	P	and sell telephones.		
Ask where somet		This is Gina Adams speaking.		
Greet a colleague	1111g 15.	What do you do?		
Tourengue		Hello. My name's Derek Scott. I wo		
Ask someone abo	ut their ich	in Accounts.		
	at their JOE	Excuse me. I'm looking for		
Ask to speak to so	meone on the phone	Mr Borge's office.		
To open to so.	THE PROME	This is Kit Mee Leung. She's from ou		
Introduce a colleague	,	Seoul office.		
Say what your con		Hello, Andreas. How are you?		
	ipany does.	Can you put me through to 3.6 or		
Work with a partner Vocabulary Put the	words in the box unc	Can you put me through to Ms Turn ersation using some of the phrases. der the correct headings. personnel receptionist accountant dispatch		
Work with a partner Vocabulary Put the office assistant inscrance production	e words in the box und t accounts fivancial services	der the correct headings.		
Work with a partner Vocabulary Put the office a sixtain inscrance	e words in the box und t accounts fivancial services	der the correct headings. Personnel receptionist accountant dispatch ingineer tourism		
Work with a partner Vocabulary Put the office assistant inscrance production	e words in the box unce t accounts financial services chemicals e	der the correct headings. Personnel receptionist accountant dispatch ingineer toutism		
Work with a partner Vocabulary Put the office assistant inscrance production	e words in the box unce t accounts financial services chemicals e	der the correct headings. Personnel receptionist accountant dispatch ingineer tourism		
Work with a partner Vocabulary Put the office assistant inscrance production	e words in the box unce t accounts financial services chemicals e	der the correct headings. Personnel receptionist accountant dispatch ingineer tourism		
Work with a partner Vocabulary Put the office assistant inscrance production	e words in the box unce t accounts financial services chemicals e	der the correct headings. Personnel receptionist accountant dispatch ingineer tourism		

Reading Read this article and answer the questions.

A completely different product and a new way of doing business

When James Dyson introduced the DC01 vacuum cleaner in 1993. few people could have guessed that within a few years it would be the biggest selling vacuum cleaner in Britain. With no bag and a number of space age design features, it was unlike any other vacuum cleaner.

Today, the Dyson company employs 1,050 people at its headquarters in Malmesbury. The company has an annual turnover of £150 million and Dyson vacuum cleaners are sold all around the world. In addition, the company

has won many design awards and, most surprising of all, Dyson cleaners are on display in several of the world's leading museums of modern art.

Dyson is not a typical company. For example, everyone who starts work at Dyson makes a vacuum cleaner on their first day. This way, all the staff know what the company produces and how they produce it. Designers and engineers work together to design and test their ideas, unlike other companies where they are separate departments. Dyson also believes

in direct communication no one sends memos in the office, they go and speak to each other. And no one wears suits. James Dyson doesn't insist on this, but he does believe that wearing a suit stops people from thinking creatively. Judging from the success of Dyson, fewer companies will wear suits in future!

Are these statements true (T) or false (F)?

- 1 Dyson vacuum cleaners are not like other cleaners.
- 2 Some of the world's leading museums show Dyson vacuums.
- 3 Design and engineering are separate departments at Dyson.
- 4 People do not communicate by memo at Dyson.
- 5 James Dyson believes that wearing a suit helps you think creatively.

Here are the answers to some questions. Write the questions.

6	***************************************		100000000000000000000000000000000000000	
	Malmesbury			••••••
7		*		
	£150 million		***************************************	
8				
	1,050		*****************************	***********
9			•	
	vacuum cleaners	,	***********	********
10	Vas it is a Beitish			
	Yes, it is a British company.			*************



What do you say? Match the functions 1-8 to the actual words.

- 1 Talk about your routine.
- 2 Suggest a time for a meeting.
- 3 Talk about arrangements.
- 4 Ask about a journey.
- 5 Give advice.
- 6 Ask someone to do something
- 7 Talk about a business event.
- 8 Offer someone a drink.

- a You should take a holiday.
- b Did you have a good journey?
- c Could you make some coffee?
- d Would you like a cup of coffee?
- e I'm going to Head Office next week.
- f It was a very successful fair.
- g Are you free at 12?
- h We usually have a meeting on Fridays.



1 Read this article about Asad Latif and answer the questions.

- a How many departments has Asad worked in at Bombay Cotton?
- b When did he become an overseas sales representative?
- c How often does he travel overseas?

In profile: Asad Latif

Asad Latif joined Bombay Cotton in 1982 when he was 17 years old.

......(1) Asad's first job was in the Dyeing department. 'I remember the work was very hard. It was always so hot in our department, the smell was terrible, and I was constantly covered in different dyes: My clothes turned a different colour every day!' said Asad. Soon Asad moved into a clerical job in the company. At first, he processed orders, but soon he was the department manager.

.....(2) He changed departments again, this time moving into the Sales department as a travelling salesman. He travelled throughout India selling his company's products to textile firms and clothing manufacturers.

Bombay Cotton was changing, too. By 1991 it was expanding its contacts and was beginning to sell its goods overseas. It had always sold small quantities of its goods to specialist

clothing companies in the United Kingdom.
... (3) The company needed someone to sell its goods abroad, and Asad became the company's first overseas sales representative. In an average month, Asad travels overseas at least twice.

(4) He also spends his time



at the company's Bombay offices meeting overseas visitors, discussing new marketing ideas with the Marketing department, completing reports and dealing with orders. Asad is married and has three children.

...(5) 'She works long hours, and I am away visiting customers a lot. It is often difficult to find time for our family,' says Asad.

2 These sentences are missing from the article. Where do they belong?

His wife, Orit, is an accountant with a multinational company based in Bombay.

Now it was starting to export larger quantities to Europe and the United States.

At that time, Bombay Cotton was a small company specializing in the manufacture of high quality natural fabrics.

There are now several overseas sales representatives, so he has to check on what they are doing.

Then he discovered what he really wanted to do: sell.

Revision and consolidation

a I joined the company two years ago.

2 70 6		- 66	- / - 11100 011	Parry two years ago.
2 Refuse an invitation.		ь	Let's buy a new o	
3 Ask someone a question about	t the past.	c	This one's more	
4 Ask for information.		d	It's available in tl	
5 Talk about the past.		е	Would you like t	o join me for
6 Compare.			lunch on Wedne	
7 Talk about a product.	•	f	Why did you leav	
8 Invite someone to lunch.		g	I'd like some info	ermation about
			flights to Tokyo.	
		h		of you, but I'm afrai
			I can't make Wed	nesdav
Work with a partner With	. t.			
Work with a partner. Write a s	OIL COMV	-x3a	non nams some	or the phrases.
	experien		main course	
Order form Management	payment	-, -	essert departu	
Order form Menu	payment	-, -	essert departu ob application	
1	payment	-, -		re quantity
1	payment	-, -		re quantity
1	payment	-, -		re quantity
1	payment	-, -		re quantity
Order form Menu		J		re quantity
1		J		re quantity
Order form Menu		J		re quantity
Order form Menu		J		re quantity
Order form Menu		J		re quantity
Order form Menu		J		re quantity

A What do your say? Match the functions 1-8 to the actual words.

1 Make a suggestion.

Writing Guide



A business card

Read the business card and answer the questions.



Thomas Ward Managing Director

35 Queen's Lane, Greendale, England Office tel: 015578 9754110 Mobile: 077 5864 82223 E-mail: tward@blacks.uknet.co.uk

1.	Whose business card is this?		 ***************************************	•••••••		
2.	What is his position?				***************************************	*************************
3.	What is his phone number at work?	···				************************************
4.	Where is his office?		***************************************	*********		***************************************

2 Write a business card.



An e-mail introducing yourself

Read the e-mail introducing Jenny and answer the questions.

To: All Employees From: Jenny Adams

Subject: Nice to meet you

Hello everyone,

My name is Jenny Adams, and I am the new administrative assistant. I'm 21 years old and I'm originally from Cornwall. My previous job was with an engineering company near London. I'm looking forward to meeting you all and working with you.

Best wishes,

Jenny

- Who is the e-mail to?
 What is Jenny's position?
 Where does she come from?
 Where has she worked?
- 2 Write an e-mail introducing yourself as a new employee.



An e-mail providing directions to a meeting

Read the e-mail giving directions and answer the questions.

To: Mr Johnston
From: Patricia Parsons

Subject: Meeting - 23rd September

Dear Mr Johnston.

I'd like to confirm our meeting on 23rd September in our offices.

The offices are situated in Globe Tower. When you enter the building, the reception desk is on your right and the lift is next to the desk. Our offices are on the seventh floor. Turn left when you get out of the lift. My office is room 766. It is the third room on your right.

I look forward to seeing you,

Patricia Parsons

- 1. When is the meeting?
- 2. In which building are the offices?
- 3. On which floor is Patricia Parsons' office?
- 4. How do you get from the lift to her office?
- Write an e-mail confirming a meeting and giving directions to the meeting room.



1

An office plan description

Read the e-mail providing an office plan description and answer the questions.

To: Ms Keys

From: May Sherrington

Subject: Office plan

Dear Ms Keys,

Welcome to Sandy's Textiles. We're pleased to have you join our company. The plan of our offices is attached to help you get around at the beginning. Please feel free to come by the Human Resources Department to ask any questions you may have. As you can see, my office is on the sixth floor. Turn right when you get out of the lift. It's at the end of the corridor, on your left.

Good luck,

May Sherrington

Director of Human Resources

officeplan.jpg

- Who is providing an office plan description?
- 2. Why is she sending it to Ms Keys?
- 3. Why is she inviting Ms Keys to her office?
- 4. Where is her office?
- 2 Write an e-mail welcoming a new employee and providing a description of the office plan.



An e-mail requesting a quote

Read the model e-mail requesting a quote and answer the questions.

To:	coltraineoffice@mail.com
From:	surefiremotors@mail.net.uk

Subject: Quote request

Dear Sir,

Our company is looking for reliable suppliers of office supplies. We would be grateful if you could send us a quote for the items listed below:

50 boxes printer / copier paper

10 packets of regular envelopes

12 boxes black pens

10 packets of large envelopes

12 boxes blue pens

15 staplers

100 folders

15 boxes of staples

Our payment terms are 30 days after delivery date and the delivery date must be no later than Friday, 6th August.

Sincerely,

Ann Dawson

Head of Administration

- 1. Who is the e-mail to?
- 2. Who is it from?
- 3. Which sentence states the request?
- 4. What additional information does the writer include?

2 Write an e-mail requesting a quote for at least five items.



Addressing an envelope

Read the envelope and answer the questions.

Mr Edward Linder
Managing Director
Modern Art Museum
34, Church Road
Westport WS17 4RP

- 1. Who is the letter for?
- 2. What is his workplace?
- 3. In which city is it?
- 4. What is its postcode?
- 2 Write an address on an envelope.



An e-mail requesting a meeting

Read the e-mail requesting a meeting and answer the questions.

To: Sales Department, Management

From: Fred Cuthbertson

Subject: Meeting - 5th April

Dear All,

I would like to schedule a meeting to discuss our recent sales figures. We'd like to hold the meeting on Tuesday, 5th April, from 10.00 till about 12.00, in the first-floor conference room. I hope this is convenient for you all. Please confirm your participation or let me know if there are any problems.

Regards,

Fred Cuthbertson Director of Sales

- 1. What is the topic of the meeting?
- 2. When is the meeting?
- 3. Where is it?
- 4. Do the employees of the sales department need to reply to the e-mail^
- 2 Write an e-mail requesting a meeting with people in your office.



An e-mail accepting an invitation to a meeting

Read the e-mail accepting an invitation to a meeting and answer the questions.

	To:	Fred Cuthbertson	
1	From:	Janice Brown	2
	Subject:	Re: Department Meeting – 5th April	;
	Dear Fred,		;
The state of the s	April, at 10.	for your e-mail regarding the meeting on Tuesday, 5th 00. I'd like to confirm my attendance. Would you like you a report on the sales I've made since the beginning	
	Sincerely yo	ours,	*
	Janice Brow Sales Depar	***	
		e e-mail from?mention the time and date of the meeting?	

2 Write an e-mail accepting an invitation to attend a meeting.

3. Does she mention the meeting place?



An e-mail declining an invitation to a meeting

Read the e-mail declining an invitation to a meeting and answer the questions.

4. Does she ask for any additional information?

To:	Fred	Cuthbertson	
10.	IIGU	OURIDGEGORE	

From: Ray Brick

Subject: Re: Department Meeting - 5th April

Dear Fred,

I've just received your mail regarding the meeting on Tuesday, 5th April. Unfortunately, I'll be tied up that day with visitors from our Japanese office. Can we reschedule for the following day – Wednesday, 6th April? I apologise for the inconvenience.

Ray Brick

Director of R&D

- Who is the e-mail from?
 Why can't he attend the meeting?
- When does he suggest rescheduling the meeting?
- 4. What does he apologise for?
- 2 Write an e-mail declining an invitation to attend a meeting.



A letter of complaint

1 Read a letter of complaint and answer the questions.

Herbertson and V	Vilks	Law	Firm
25 Parker Street			
Bingley			
10th July, 2013			

Dear Sir / Madam.

We ordered 25 toner cartridges for our printers on 7th July. The invoice number is 56472. Unfortunately, we only received 13 cartridges and have found one of them to be faulty. Please look into the matter as soon as possible.

Thank you,

Alice Evans Senior Administrative Assistant Herbertson and Wilks Law Firm

1.	What did the law firm order?	
2.	What is the invoice number?	***************************************
3.	What are the problems?	
4.	What does Alice Evans request?	

2 Write a letter of complain



A response to a letter of complaint

Read the response to a letter of complaint and answer the questions.

Barkers Office Supplies Bradford Industrial Estate Building 6 Bradford 12th July, 2013

Dear Ms Evans,

Thank you for your letter of 10th July. We apologise for the inconvenience and have sent you 13 toner cartridges by special delivery.

We are also offering you a 10% discount on your next purchase from our company. We appreciate your business and look forward to providing you with the best of service.

Sincerely yours,

Jack Osbourne Customer Service Barkers Office Supplies

١.	Who is the letter from?	
2.	Which letter does he refer to?	
3.	How has he handled the problem?	
1.	What does he offer the recipient?	*. · · · · · · · · · · · · · · · · · · ·

2 Write a response to a letter of complaint.



An e-mail requesting job information

Read an e-mail requesting job information and answer the questions.

To: Mrs Foster

From: Philippa Grainger

Subject: Administrative Assistant Vacancy

Dear Mrs Foster.

I am writing in response to the advertisement for an administrative assistant in the Windsor Times of 18th September.

I am interested in applying for the job, but would like some further information. Does the job involve working at the weekend? Are you willing to accept applications from people without previous experience?

Hook forward to hearing from you.

Yours sincerely,

Philippa Grainger

- Where did Philippa read about the available job?
 Is Philippa thinking about applying for the job?
- Is Philippa worried about the work hours?
 Has Philippa got previous experience as an administrative assistant?
- 2 Write an e-mail requesting more information about a job.



James & Hedgehopper Limited MASTER CUTLERS Railway Arcade, Harley SG16 4BD

Tel: Harley (0123) 99876

29th January, 1993

Armitage, dlewich Street, orough,

ir,

nk you for your letter of 23rd January. We still stock the type of that you are looking for, and are pleased to enclose our catalogue ice list. We would draw your attention to the discount prices which erative until 15th March on this range of goods.

Yours faithfully, for JAMES & HEIXEHOPPER LTD

William (35)001

William Osgood Managing Director

SMITH, JONES & ROBINSON LIMITED

Rainwear Manufacturers Block 39, Newtown Industrial Estate, Newtown SV7 3QS

Tel: 0966 477366

8th August, 1993

Bur ref: SAL/35/IM
Your ref: JCB/J0

Messrs. Kidsfunwear Ltd., 3. High Street, Barnton, BN17 2EJ

For the attention of Mr. J. Brown

Dear Sir,

Thank you for your enquiry about our children's rainwear. We have pleasure in enclosing our latest catalogue and current price list, and would draw your attention particularly to our SUNFLOWER range. We are prepared to offer the usual discount on these items, and we look forward to receiving your order.

Yours faithfully,

Ian MacIntosh

Sales Department

PETICIÓN DE INFORMACIÓN

We see from your latest catalogue that there is a special offer for office furniture.

We would be grateful if you could send us full details of this offer, including prices, wholesale discounts, payment terms and delivery times.

Según hemos comprobado en la última edición de su catálogo general, tienen una oferta especial de muebles de oficina.

Les agradeceríamos que nos enviasen la información necesaria sobre esta oferta, incluyendo precios, descuentos por pedidos al por mayor, forma de pago y fechas de entrega.

is i

11 South Street BARCOMBE BN7 2BT

14th November, 1993

Dear Betty,

It seems such a long time since we last met and caught up with each other's news. However, I'm writing to say that Peter and I plan to take our holiday this summer in the Lake District, and we'll be driving past Preston on the M6 some time during the morning of Friday, July 23rd. Will you be at home then? Perhaps we could call in? It would be lovely to see you and Alan again and to get news of Janie and Mark. Do let me know whether Friday, 23rd is convenient. We would expect to arrive at your place at around ii a.m. or so, and hope very much to see you then.

With love from

Sugar

65 Middlewich Street, ADDEMBOROUGH. AGS 9LL

23rd January, 1993

Mr. J. Hedgehopper, Hedgehopper's Knives Ltd., Railway Arcade, HARLEY

Dear Mr Hedgehopper,

Some years ago I bought a SHARPCUTTER knife from you, and, as you know, it has been invaluable to me. Unfortunately, however, I have now lost it, and wonder if you still stock this range? If so, I should be grateful if you would let me have details of the various types of knife you make, and of their prices.

Yours sincerely,

Thomas Armitage

ALGUIEN CONOCIDO PERSONALMENTE

Dear Mr. Brown,

Dear Mrs. Drake,

Dear Mr. & Mrs. Chariton,

Dear Miss Baker.

Dear Ms. Black,

Dear Dr. Armstrong,

Dear Professor Lyons,

Dear Sir Gerald,

Dear Lady McLeod,

Dear Andrew,

)ear Margaret,

Yours sincerely

With all good wishes, Yours sincerely

With kindest regards,

Yours sincerely

tratamiento más cordial

11 North Street

Barnton. BN7 2BT

19th February, 1993

Personnel Director. rs. J.M. Kenyon Ltd., brick House, ton, MC46 6RB

Ú.

Sir or Madam,

ith reference to your advertisement in today's Guardian, I wish to for the post of systems analyst.

enclose my curriculum vitae. Please do not hesitate to contact me u require any further details.

Yours faithfully,

Tresoluci imilemeen

o no se sabe si el destinatario es o mujer, se debe usar esta Por otra parte, si se conoce la d del destinatario se puede na de estas formas al escribir el

y dirección: Derek Belder,

s Una Ciaridge, Nicola Stokes, ñ sonnel Director ssrs. J.M. Kenyon Ltd. etc.

abezamiento de la carta, las correspondientes serian: "Dear r", "Dear Mrs Claridge" etc, "Dear m" (según corresponda, si se hombre o mujer), "Dear Sir or (si no se sabe).

s que comienzan con el nombre ona en el encabazamiento (e.g. Balder") pueden terminar con la e despedida "Yours sincerely"; nplezan con "Dear Sir/Madam" inte scaban con "Yours , seguido de la firma. Véanse les en les págines 892 y 894,

cita un puesto en el extranjero mpleer una frase que explique adámico que se posee, p.ej. Mexican etc. equivalent of A :hillerato superior) t to a degree in Modern etc. (licenciatura en Filologia

CURRICULUM VITAE

NAME

Rosalind Anna WILLIAMSON

ADDRESS

ll North Street, Barnton, BN7 2BT, England

TELEPHONE

Barnton (0294) 476230

DATE OF BIRTH

6.5.1963

MARITAL STATUS

Single

NATIONALITY

British

QUALIFICATIONS '

B.A. 2nd class Honours degree in Italian with French, University of Newby, England (June 1985)

A-levels: Italian (A), French (B), English (D) (1981) O-Levels in 9 subjects. (1979)

PRESENT POST

Assistant Personnel Officer, Metal Company plc, Barnton

(since January 1987)

PREVIOUS EMPLOYMENT Nov. 1985 - Jan. 1986: Personnel trainee,

Metal Company plc.

Oct. 1981 - June 1985:

Student, University of Newby.

SKILLS, INTERESTS AND EXPERIENCE: fluent Italian & French; adequate some Russian; car owner and driver (clean licence); riding & German; sailing.

THE FOLLOWING HAVE AGREED TO PROVIDE REFERENCES:

Ms. Alice Bluegown, Personnel Manager, Metal Company plc, Barnton, NB4 3KL Dr. I.O. Sono, Department of Italian, University of Newby, Newby, SR13 2RR

WRITING A CURRICULUM VITAE

When applying for a job, you will often have to supply the employer with your personal details, as well as your educational qualifications and work experience. Read the model CV below.

MODEL

PERSONAL INFORMATION

Name ROSSELL, Joan

Address C/ Prim, s/n, 1r la - Badalona

Telephone no. 600898776

E-mail jrossell@hotmail.com

Nationality Spanish

Date of birth October 17, 1989

WORK EXPERIENCE

Dates • 2005-2007

Name of employer Burger King

Occupation or position held Kitchen assistant

Main activities and responsibilities Food preparation

EDUCATION AND TRAINING

Dates 2005-2007

Name of school IES La Pineda

Principal subjects covered Modern languages, history, mathematics

Title of qualification awarded Secondary School Graduate - Batxillerat

PERSONAL SKILLS AND ABILITIES

LANGUAGES

Mother tongue Catalan and Spanish

Other Languages English (good level written and spoken)

French (fluent)

COMPUTER SKILLS

General Microsoft Word, Excel

Graphics or multimedia Photoshop

Programming Java for Internet

OTHER SKILLS AND EXPERIENCE 2004-2006, school basketball team

Since childhood - painting, arts and crafts

DRIVING LICENCE Licence for 125cc motorbike